

FACULTY | biographies



David Charron is Associate Director of the Lester Center for Entrepreneurship and Innovation at the Haas School of Business at UC Berkeley. He is also a lecturer in entrepreneurship at the MBA level at the Haas School. He has been working in the field of technology commercialization and entrepreneurship for 18 years.

Mr. Charron has held positions in technology licensing and commercialization with Xerox PARC, MIT and Stanford University. In 1995, he co-founded Scientific Learning Corporation, a publicly-traded neuroscience company based on innovations from UCSF and Rutgers. He has also started two other companies and consults to startups, inventors and entrepreneurs. Mr. Charron has also worked with Technology Ventures Corporation, a non-profit organization, fostering the commercialization of technologies emerging from the national lab system through direct assistance to entrepreneurs and startups.

Mr. Charron is also the Executive Director of the Berkeley Entrepreneurship Laboratory, a non-profit incubator with the goal of increasing entrepreneurial activity at UC Berkeley and Lawrence Berkeley National Laboratory. At Haas, Mr. Charron teaches Case Studies in Entrepreneurship, Workshop for Startups and Entrepreneurship. He has also been a principal member of the faculty team for the Intel Curriculum project teaching other faculty members how to teach entrepreneurship in Budapest, Madrid, Sofia, Mumbai, Dublin, Cairo, Istanbul, Moscow and Beijing.

He holds a B.S. degree in Mechanical Engineering from Stanford University and an MBA from the Haas School



Jerome S. Engel is Executive Director of the Lester Center for Entrepreneurship and Innovation at the Haas School of Business, University of California at Berkeley, a program he founded in 1991. As an Adjunct Professor, he leads courses in the MBA program in Venture Capital and Entrepreneurship. In addition to his academic position, Jerry is a General Partner at Monitor Venture Partners, a venture capital firm, associated with the Monitor Group, the global strategy consultancy.

Professor Engel has extensive experience in Venture Capital, both as an investor and an entrepreneur managing venture funded companies. Earlier in his career, Jerry was founder and Managing Partner of the Entrepreneurial Services Group at Ernst & Young. Over a 12 year span, Jerry helped many of the Bay Area's leading venture funded technology companies emerge into vital enterprises. In 1996 Jerry was a founding General Partner in Kline Hawkes & Co.,

a Southern California based venture fund that was backed by CalPERS. In 1998 he co-founded AllBusiness.com and served as its Chief Financial Officer, managing its venture financings [Intel Capital, Technology Crossover Ventures and Canaan Partners] and ultimately its successful sale to NBC in March 2000.

Jerry currently serves on the Boards of Directors of Adaptive Planning, Jupiter Systems, MedAmerica, Electrascan, and the Berkeley Entrepreneurship Laboratory. He serves as Faculty Chair of The UC Berkeley Business Plan Competition, the International Intel+UC Berkeley Technology Entrepreneurship Challenge, and Faculty Co-Chair of the Global Social Venture Competition. He is the Faculty Director of Intel+UC Berkeley Global Technology Entrepreneurship Initiative and serves on the Faculty Advisory Board of the Kauffman Fellows Program, the editorial Board of the International Journal of Technoentrepreneurship, and previously served as Faculty Director of the Kauffman Foundation Lifelong Learning for Entrepreneurship Educators Program. He is a frequent speaker and guest lecturer. He is a CPA and received his undergraduate degree at Penn State and his masters at the Wharton School.



Terry Opdendyk has specialized in working with technology based start-ups for more than 30 years. He founded ONSET Ventures, a premier Silicon Valley venture capital firm, in 1984. He is Managing Director and General Partner at ONSET.

Prior to launching the firm, Terry was president of VisiCorp, guiding the software publishing company from inception into an industry leader. Early in his career, Terry worked as a technical manager for Hewlett-Packard as a part of the original group of individuals that started HP's computer business. He later headed Intel Corporation's microcomputer systems business, microprocessor architecture activities, several international ventures and human resources.

At ONSET Ventures, Terry maintains a broad spectrum of investment interests including software, communications and new drug delivery technologies. He serves on the boards of both public and private companies, such as Adaptive Planning , Amalgamated Insight, Arcot Systems, Blue Vector, Nextance and Syndera.

One of Terry's passions is teaching. He works with students each year at the leading business schools, focusing on the fundamentals of building successful businesses. He currently is a Fellow at the Lester Center for Entrepreneurship and Innovation at the Haas School of Business, University of California.

Terry received a B.S. from the Michigan State University Honors College and a M.S. from Stanford University.

GUEST SPEAKERS & PANELISTS | biographies

Alexei Andreev, PhD, is Executive Vice President / Managing Director of Harris & Harris Group, a position he has held since 2005. Prior to joining Harris & Harris Group, Mr. Andreev was an Associate with Draper Fisher Jurvetson (DFJ), a venture capital firm, where he was exclusively focused on nanotechnology and material science investment opportunities. While at DFJ, he played an integral role in sourcing and funding EoPlex, Intematix, Solicore and D-Wave Systems, for which companies he served as an active Board Director or Observer. Previously, he worked for TLcom Capital Partners, a London-based venture capital fund backed by Morgan Stanley. Prior to that, he was employed by Renaissance Capital Group/Sputnik Funds, a venture capital fund in Moscow, Russia. Before he started his business career, he was a researcher at the Centre of Nanotechnology, ISAN (RAS), in Troitsk, Russia, where he was focused on optical and electrical properties of Quantum Dot heterostructures. He was graduated from the Department of Theoretical Physics of Moscow Steel & Alloys Institute with a Ph.D. degree, where he was a recipient of the Scholarship for Outstanding Young Scientists of Russian Academia of Sciences, the Scholarship from the International Center of Fundamental Physics and Soros Scientific Foundation. He also was graduated from Moscow Steel & Alloys Institute with a B.S. with honors in Engineering/Material Sciences and from Stanford Graduate School of Business with an M.B.A.

Stewart Alsop is partner of Alsop Louie Partners, a venture capital fund focused on helping technology entrepreneurs start companies. He was a general partner with New Enterprise Associates through 2004 and led that firm's investments in companies such as TiVo, Portola Communications (sold to Netscape), Glu Mobile, and Xfire (sold to Viacom). During that time, he also wrote a column for *Fortune*. Prior to NEA, Alsop was Editor in Chief of *InfoWorld*, a weekly newspaper for information-technology professionals. He also published PC Letter, a fortnightly newsletter for computer industry insiders, and produced the Agenda and Demo conferences for executives of companies in the computer industry. Before 1985, he served in several executive editorial positions at business and trade magazines, including *Inc.* magazine. Alsop graduated from Occidental College in Los Angeles.

Linda Behnke, partner of Golding Capital Partners, is responsible for the selection and monitoring of partnership investments. Prior to joining Golding Capital Partners in 2000, Ms. Behnke was a consultant with McKinsey & Company for five years in Munich, Düsseldorf and New York offices. There she specialized in serving Financial Services clients. She also worked as an analyst for high-yield debt at Franklin Templeton in the U.S. As an American citizen, she has a particularly strong network in the United States. Ms. Behnke holds an MBA with honors from the Haas School of Business at U.C. Berkeley as well as two degrees from Stanford University.

Matt Caspari is the CEO of Aurora BioFuels, Inc., an alternative energy company developing an innovative feedstock for the production of biofuels. Prior to Aurora, Matt was a management consultant with Cambridge Pharma Consultancy, where he provided strategic advice to leading pharmaceutical and biotechnology companies. Matt's professional experience also includes time with Hana Biosciences, where he was involved in Business Development and Marketing, with Bloomberg, LP, where he worked in Mergers and

Acquisitions and with The Student Media Group, Inc., where he was a Co-founder and VP of Sales and Marketing.

Matt holds an MBA with a Certificate in Entrepreneurship for the University of California Berkeley's Haas School of Business and a BS in Biochemistry from Georgetown University.

Robert B. Dellenbach, Partner, Fenwick & West LLP, has counseled entrepreneurs and investors as a corporate and intellectual property attorney at Fenwick & West LLP since 1989. He advises start-ups and venture-backed companies on business plans, incorporation, financing, founders stock, employee equity plans, intellectual property protection, licensing, distribution and strategic agreements, mergers and acquisitions and public offerings. Mr. Dellenbach has represented more than a hundred software, communications, Internet, biotechnology, semiconductor and other technology companies and their investors.

Mr. Dellenbach received his J.D. from Stanford University, (Co-President of Stanford Law and Technology Association, 1989) and his B.A. from the University of Utah, summa cum laude, 1986. He is a member of the State Bar of California and the American Bar Association. Mr. Dellenbach is a founding member of the Telecom Valley Alliance, is a member of the Diablo Venture Alliance and sits on the advisory board of the Lester Center for Entrepreneurship & Innovation at the University of California, Berkeley.

Sean Doyle, Sector Director, Intel Capital, leads the firm's investment efforts in support of the Technology and Manufacturing Group (TMG) at Intel, the worldwide manufacturing arm of the company. Mr. Doyle's areas of responsibility include investment strategy development and execution in semiconductor capital equipment, strategic supplier relationships and emerging silicon device and process technologies.

Since January 1999, he has structured, negotiated and closed over 60 equity investments and debt placements totaling more than \$700 million of invested capital for Intel Capital and the Intel 64 Fund. Mr. Doyle and his team make strategic investments in companies ranging from startups to industry leaders such as Micron Technology, Inc., Nikon Corporation, Elpida Memory, Inc. and FormFactor, Inc. Previously, Mr. Doyle worked within Intel Treasury as a manager in mergers and acquisitions.

Prior to joining Intel in 1997, Mr. Doyle worked as an associate in corporate finance at the investment bank, Laidlaw Equities, Inc. and in marketing at Oracle Corporation. He earned a BA from UC Berkeley and an MBA in Finance from UCLA.

Annette Finsterbush is a director of Applied Ventures, the venture capital fund of Applied Materials, Inc., responsible for identifying, recommending and managing venture capital investments since 2004. She is also a Kauffman Fellow.

Prior to joining Applied Materials, Ms. Finsterbush was the CEO of MindShadow.com, a technology spin-out of DaimlerChrysler's Research and Technology Center in Palo Alto. Prior to that position, Ms. Finsterbush was an Investment Manager at DaimlerChrysler Venture Capital since 2001, responsible for enterprise software investments. Ms. Finsterbush had also previously worked for Applied Materials, leading its business development efforts in Russia from 1996 through 2000, chartering the company's first office in Moscow.

Ms. Finsterbush is currently a Board Director at Transfer Devices, Inc., a nanoimprint lithography company, and a Board Observer at Takumi Technology, ClearEdge Power, and

Innolume, GmbH. She is a member of the 2007 Astia Executive Council, the Corporate Venture Group of SV Taskforce and has recently accepted the invitation to serve on the NVCA Corporate Venture Group Advisory Board.

Ms. Finsterbush received a Bachelor of Science in economics and geology from the University of Houston and a Master's in Business Administration from San Jose State University where she was honored with the Graduate of the Last Decade (GOLD) Award in 2004.

Steven R. Gerbsman is an internationally recognized crisis/turnaround professional and private investment banker who has been involved in maximizing enterprise, stakeholder and shareholder value in a broad variety of industries. He has worked with a wide spectrum of senior and junior lenders, bondholder groups, venture capital and equity sources, private investors and institutional groups. He has acted in the capacity of Crisis/ Turnaround CEO, Crisis Consultant, Private Investment Banker, Examiner for the Office of the United States Trustee, a member of the Board of Directors of various companies and Advisor to stakeholder groups.

Mr. Gerbsman has over 37 years of senior management, marketing, sales and finance experience and has been involved in various business and investment ventures as an officer, director, consultant and investor, both in the US and internationally.

Since 1980, he has been in the business of maximizing enterprise value for highly leveraged, under-valued, under-performing and under-capitalized companies and their Intellectual Property, as well as assisting Mobile 2.0 companies with strategic alliances, M&A, distribution of content and licensing. To date, Mr. Gerbsman has been involved in over \$ 2.1 billion of restructuring, financing and M&A transactions. In 2000, he also began focusing on Israeli and European technology and life science companies, with the objective of providing access to the US capital markets and developing strategic alliances, M&A and licensing opportunities for them.

In 1999, Mr. Gerbsman expanded Gerbsman Partners' "Board of Intellectual Capital" as a resource to rapidly identify business and marketing strategies, strategic alliance candidates and financing for its client companies and their Intellectual Property. This distinguished group includes nationally and internationally recognized financial, communications, media, advertising, public relations and technology operating executives.

Mr. Gerbsman has also assisted numerous Venture Capital/Equity Investors in terminating/restructuring their real estate and equipment lease executory contracts. To date, Gerbsman Partners has restructured/ terminated in excess of \$ 725 million of real estate, sub-debt and equipment lease executory contracts and has maximized enterprise value for numerous technology and life science companies and their Intellectual Property.

Prior to forming Gerbsman Partners in 1980, he was president of four operating divisions of ITEL Corporation with responsibility in the leasing, business and technology sectors. Mr. Gerbsman began his business career at the IBM Corporation in 1967. Mr. Gerbsman received a BS degree in Accounting from Hunter College, New York and attended the Baruch Graduate School of Business.

Jim Glasheen, General Partner, Technology Partners joined Technology Partners from CIT Venture Capital, where he served as Managing Director, leading the Group's efforts in Life Science investing. Previously, Jim was a leader within McKinsey & Company's Pharmaceutical and Medical Products Practice. Over the course of several years, Jim worked

extensively with a broad range Life Science Companies on M&A, business development and strategic issues.

Jim earned a B.S. from Duke University in Biology / Mechanical Engineering and a M.A. and a Ph.D. from Harvard University in Biology. He also was a Deutsche Akademische Austauschdienst (DAAD) fellow at Universitaet des Saarlandes, Germany and a post-doctoral fellow at University of California, Berkeley. Jim has published several papers and had his research highlighted in several major media outlets, including: Nature, The New York Times, Scientific American, CNN, Die Zeit, and Le Monde.

Jim is on the Advisory Council of the Lester Center for Entrepreneurship & Innovation at the University of California, Berkeley. Jim also serves as an advisor to the National Science Foundation's (NSF) SBIR program in Washington D.C. This successful and innovative program provides federal grants to start-up companies to fund research programs in areas that will have a significant commercial impact.

Nat Goldhaber, Manager Director, Claremont Creek Ventures. Nat is an expert on mobile technology with a broad interest in areas such as mobile payments and social networking. His focus on this investment field is built on twenty years of experience in IT as: CEO of Cybergold; founder of Centram Systems West; founding CEO of Kaleida Labs and Vice President of Sun Microsystems. Prior to his business career, Nat served as Special Assistant to Pennsylvania's Lt. Governor, William Scranton, III. He ran the state's Energy Agency as its Interim Director. Some past investments include: Ask Jeeves, Shiva and Macromedia. Nat is currently on the board of cFares.

Nat holds a master's degree in Education and is an emeritus member of the Executive Board of the College of Letters and Science at UC Berkeley. He serves on the Advisory Board for the Silicon Valley Association of Startup Entrepreneurs, as a member of the US Secret Service Electronics Crime Taskforce, and is a Board Member of the Federation of American Scientists.

Nat lives in Berkeley, California with his wife of 27 years, Marilyn. Their three boys are in college.

Ossama Hassanein, Senior Managing Director of Newbury Ventures is a veteran educator, entrepreneur, corporate executive and venture investor. Early in his industrial career, he spent several years with Nortel, initially as a member of Scientific Staff and later as vice president of marketing. By 1990, he became a serial entrepreneur, acting as co-founder and chairman of five successful international high tech companies. He also held a number of non-executive appointments with [Newbridge Networks](#) (now Alcatel) including president of Newbridge Networks Holding and member of the Chairman's Executive Council. He served on the Board of Advisors of Harvard University Center for Middle Eastern Studies, and of UCSF Department of Ophthalmology, School of Medicine in San Francisco. Ossama began his venture capital career in 1980 with Nortel as director of venture capital and then joined Berkeley International in San Francisco as executive vice president. In 1997, he joined Newbury Ventures and the same year became founding Chairman of Technocom Ventures, a seed financing venture capital company managed jointly with France Telecom in Paris. He is a co-founding investor and director of several companies spun out from Newbridge Networks and France Telecom. Together with his team, he invested in excess of \$1 billion in more than 100 companies.

Ossama received his B.Sc. in electrical engineering (distinctions, first class honors) from the University of Alexandria, his M.Sc. in electrical engineering and M.B.A. from the University

of British Columbia. He completed his Ph.D. program in electrical engineering at the University of British Columbia, and also holds a Ph.D. in Business Administration from the California Coast University.

David Hornik, Partner, August Capital joined August Capital in 2000. He invests broadly in information technology companies, with a focus on enterprise application and infrastructure software and consumer facing software and services. Prior to joining August Capital, David was an intellectual property and corporate attorney at Venture Law Group, Cravath Swaine & Moore, and Perkins Coie LLP. In his legal practice, David represented high tech startups in all aspects of their formation, financing and operations, including Yahoo!, When.com (AOL), Sonique (Terra Lycos), Pure Payments (Excite@Home), BuyDirect (Beyond.com) and Ofoto (Kodak).

David has an eclectic technology background. At Stanford, he studied and taught the impact of technology on music, earning a degree in Computer Music. At Cambridge, England, he explored the power of technology in tracking and combating bias crime, receiving an M.Phil. in Criminology. At Harvard Law School, from which he received a J.D., magna cum laude, David focused upon the convergence of technology and the law, serving as an editor of the Harvard Journal of Law and Technology and publishing papers on digital audio and software piracy. David has taught business and law internationally and is a lecturer at Stanford's Graduate School of Business. He currently sits on the board of directors of DoneRight, Nomis Solutions, PayCycle, Six Apart, Splunk Technology and VideoEgg. He previously served on the board of Evite which was acquired by Ticketmaster, and was a board observer with Tickle Inc. which was acquired by Monster and Actional which was acquired by Progress Software.

Andy Laszlo, Co-Founder & President, scanR, previously served as Sr. Vice President of Business Development for Internet Pictures Corporation f/k/a bamboo.com, Inc. (NASDAQ: IPIX). At IPIX, he led the development and execution of the company's business development strategy and had primary responsibility for capitalizing the company, raising more than \$25 million in private equity. Additionally, he played a principal role in taking the company public and in spearheading a billion dollar merger between IPIX and bamboo.com. With a background in venture capital, he has served as a Business Development Manager with Intel Capital. Additionally, he practiced law as a corporate attorney for more than a decade. Andy received an MBA degree from the Haas School of Business, University of California at Berkeley; a JD degree, with high honors, from the George Washington University Law School; and a BA degree in English, with honors, from Wesleyan University.

Chip Lion, Partner, Morrison & Foerster, represents both public and private companies in a broad range of industries and sectors, including biotechnology, medical device and information technology. He also represents several venture capitalists in private equity financings and fund formation and operations. He currently serves as Chair of the Venture Capital and Private Equity Committee of the Business Section of the ABA. Mr. Lion has extensive experience in structuring, negotiating and advising clients on a wide variety of acquisition transactions and related matters, including stock acquisitions, asset acquisitions, mergers, divestitures, auction transactions, tender offers, defensive strategies, leveraged buy-outs and cross border transactions. Mr. Lion is nationally recognized for his work with Limited Liability Companies (LLCs). He has written extensively on LLCs and partnerships and has participated on many panels on LLCs, including the American Law Institute-American Bar Association LLC satellite telecast for the past five years. As former Chair of the Partnerships Committee of the Business Law Section of the California State Bar, he formed

and participated in the Committee that helped draft the California LLC Act that became law on September 30, 1994.

Mr. Lion co-chairs the firm's Private Equity Group. He received a Bachelors Degree from The University of California, Davis and law degrees from Santa Clara University and New York University.

Andre Marquis has a long history of starting successful technology-based companies. He is currently the CEO of Amplyx Pharmaceuticals, an early stage biotechnology company that is focused on dramatically lowering the toxicity and increasing the duration of action of small molecule drugs. Mr. Marquis was a founder and the COO of Chorus, a revolutionary business unit inside Eli Lilly that runs rapid, outsourced Pre-Clinical through Phase II drug development. Mr. Marquis wrote the original business plan and was the CTO and Vice President of Marketing at Internet Pictures Corp [NASDAQ: IPIX]. iPIX was the world's largest manager of Internet visual content with partners including Microsoft, Yahoo!, and eBay. Mr. Marquis was a founder and Vice President of Marketing at Emptor, which became Accept.com, a Kleiner Perkins, Benchmark Capital backed e-commerce company that was acquired by amazon.com for over \$190 million. Prior to Emptor, he was a member of the initial management team at CyberGold [NASDAQ: CGLD] where he directed marketing strategy and marketing programs for one of the 20 fastest growing sites on the Internet. Mr. Marquis holds patents for artificial intelligence and multimedia information systems. He is a Past President of the Haas School of Business Alumni Network and winner of the Raymond E. Miles Alumni Service Award. He holds an MBA from the Haas School of Business, University of California at Berkeley and a BA degree in Cognitive Science from the University of Rochester.

Andrew McCraith, Co-Founder, Silicon Clocks helped the technical founders refine the business plan, executed the fund-raising strategy and established operations. He created relationships with initial customers, partners and foundries, and executed the company's initial licensing and development agreements. He is responsible for the company's marketing and business development efforts worldwide.

Throughout his career, Andrew has amassed experience in strategy definition, strategic marketing and business development for early-stage technology companies. He established the customer development and marketing strategies for Netillion Inc., an early-stage hardware start-up. Before that, he was a Principal at Quanttegy Solutions and The Milestone Group in San Francisco, focused on ROI and strategic sales tools. As an Engagement Manager for R. B. Webber & Company, a strategy consulting firm specializing in new product ventures at high-tech companies, he served a range of clients including Cisco, CommerceOne, General Electric, HP and Kasenna. He also worked as a manufacturing research and plant engineer for The Timken Company in Ohio, North Carolina and Australia.

Andrew received bachelor's and master's degrees in mechanical engineering from the Massachusetts Institute of Technology and a master's degree in business administration (MBA) from the Walter A. Haas School of Business at UC Berkeley.

Tom McKinley co-founded Partech in 1982. He has more than 20 years of investment experience in healthcare IT and business services. At Partech, Tom has helped entrepreneurs build many successful companies including Ascend Communications (NASD: ASND acq. by Lucent), Medicode (acq. by United Healthcare) and VISICU (NASD: EICU). He currently sits on the Board of Directors of DecisionView, Radianse, Vimo and VISICU, and has also served on the Board of the Western Association of Venture Capitalists (WAVC).

Tom received an undergraduate degree in Economics from Harvard University, an MS degree in Accounting from New York University and an MBA degree from Stanford Graduate School of Business.

Vincent Meza, Director of Business Development – Venture Capital & Private Equity, VentureOne heads the client services division of VentureOne, focusing on contract renewals, client and employee training, and new product development. He has also recently assumed the new position of Director of Business Development – Venture Capital & Private Equity. Before joining VentureOne, Mr. Meza worked in the treasury department for Autodesk Inc. He also served as a broker on the retail side of Morgan Stanley. Mr. Meza earned his BA in international relations from San Francisco State University.

Patty Nykodym, Director, Deloitte & Touche LLP, has more than 20 years of professional accounting experience serving venture capital firms, private equity funds, mutual funds, hedge funds, investment advisers, and broker/dealer clients. Patty currently serves on the Board of the Financial Women's Association of San Francisco. Patty served as chairperson of the Western Financial Services Association and was a member of the executive board of the American Woman's Society of CPAs, Bay Area Affiliate. She is a founding member of Deloitte's National Investment Company Education Committee. Patty is a frequent speaker on accounting and reporting issues impacting the investment management industry.

Will Price is a Principal at Hummer Winblad Venture Partners. His background includes venture capital, start-up CEO experience, and roles in product management, strategy, and finance. Prior to joining Hummer Winblad, Will was a Senior Vice President with Pequot Ventures, where he focused on investments in information technology. While at Pequot, Will served as a director on the boards of Tectura, Klocwork, and Kavado and as a board observer on Scalent Systems and Securify.

Previously, Will served as COO of Lumenati Inc., a venture-backed company developing broadband software applications. Prior to Lumenati, Will was CEO of Embark Solutions, where he raised Series A funding and led the company through its merger with Lumenati. He has also worked with the Boston Consulting Group, Infinity Financial Technology and Morgan Stanley. Will graduated from Harvard College and earned his M.B.A. from the Kellogg Graduate School of Management at Northwestern University where he graduated at the top of his class. Will writes an active blog on software start-ups and venture capital, which can be found at <http://willprice.blogspot.com>

J. Alexander Sloan, Principal, Expansion Capital Partners has spent his career involved with growing promising young enterprises. Expansion Capital Partners is a leading venture capital firm focused on expansion stage clean technology companies. Prior to joining Expansion, Alex co-founded and was a Partner at Blackwolf Partners, an early stage Cleantech venture firm.

As a venture capital investor since the age of 24, Alex has worked on all aspects of making and growing portfolio investments from seed stage through IPO/acquisition. Alex has served as an investment professional and senior manager at JPMorgan Partners, Hambrecht & Quist's venture unit and Vietnam Fund Management Company with responsibility for managing staff, developing investment processes and overseeing firm operations.

Alex has also been deeply involved with growing non-profit organizations. Since 1992, Alex has served as founding Chairman and President of National Youth Leadership Forum, a leading non-profit company that organizes career-oriented educational programs for more than 20,000 American high school and college students annually. Alex has served as a board member of the National Peace Foundation since 2000. Alex is a member of the Advisory Council of the Center for Sustainable Global Enterprise at Cornell University and the Industrial Advisory Board of the Department of Materials Engineering at Cal Poly.

Alex lectures frequently on venture capital financing, entrepreneurship and sustainable technologies. He earned a B.A. degree in International Relations and Asian Studies from Tulane University, studied at the Chinese University of Hong Kong and holds an MBA from Cornell University.

Randy Williams, founder & CEO, Keiretsu Forum which he founded in September 2000 to provide a disciplined and structured approach to private equity investing. Randy's passion for investing and bringing together like-minded community leaders has created powerful and giving environment for entrepreneurs. Since its inception, Keiretsu Forum members have invested over \$175MM in 161 companies in technology, real estate, healthcare/biotech/life sciences and other sectors of the economy with high growth opportunity. Keiretsu Forum has expanded to 15 chapters throughout the United States, China and Europe. With over 700 members, Keiretsu Forum is the largest angel investment community in world.

Randy has 30 years of experience in finance, real estate, and marketing. He currently holds board and advisory positions in eight companies. Randy was Co-Founder and Director of Diablo Valley Bank from 2003 to 2007. During its first three years the bank grew to more than \$250 million in assets, serving the entrepreneurial community of the San Francisco Bay Area. Heritage Bank recently acquired the bank for \$70MM creating a \$50MM increase in shareholder value realizing a 4X return on investment. Randy was President of Pacific Union Commercial Brokerage, Founder of the Lamorinda Bank, and Managing Director of Kennedy-Wilson International, an international real estate investment company.

Randy is also the Founder of the Keiretsu Forum Charitable Foundation. Since its inception in 2001, 91 deserving charities have been granted sizable donations. The goal of the Keiretsu Forum Charitable Foundation is to grant \$250,000 annually to worthy local charities throughout the Keiretsu Forum chapter network.

Randy holds a Bachelor of Arts degree from the University of California Berkeley and a Masters degree from St. Mary's College of California.

Tim Wilson, a partner at Partech International since 2001, focuses on communications and components investments. Between 1997 and 2001, Tim was the Chief Marketing Officer for Digital Island, a Partech portfolio company. The company was acquired by Cable & Wireless in 2001 for \$350M. Prior to Digital Island, Tim was a General Manager at Lucent Technology where he led the international voice communications product management team (now Avaya) with P&L for product lines generating over \$2B in annual sales and coauthored a VOIP related patent. Before Lucent, Tim held a variety of senior management positions within AT&T (North America and Australia) and AT&T Bell Labs from 1983-1995.

Tim's current portfolio companies include ARIIO Data Networks, Discera, Invensense, Spudnik and Teknovus where he holds a board seat with each company. He graduated summa cum laude, Phi Beta Kappa from Bowdoin College receiving his undergraduate

degree in Physics. He received his MBA from Duke University's Fuqua School of Business where he was named a Fuqua Scholar.

Michael Wynblatt is Vice President and CTO at Siemens Technology-to-Business Center (TTB), where he has responsibility for identifying and nurturing innovative technologies and building them into viable businesses. Michael was a member of the founding team of TTB, and with particular responsibility for recruiting the innovation team and defining the key innovation spaces in which TTB would operate. During his time there, TTB has successfully commercialized 12 early stage technologies, leading to key new product features, wholly new Siemens products, and new independent start-up businesses. Prior to joining TTB, he was a Member Technical Staff at Siemens Corporate Research in Princeton. He holds a Ph.D. in Computer Science from the State University of New York at Stony Brook, and a BSE in Computer Engineering from the University of Michigan.